APOLLO TYRES LTD

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## **AUDITED CONSOLIDATED FINANCIAL RESULTS** FOR THE QUARTER AND YEAR ENDED MARCH 31, 2017

Rs. Million

		Rs. Mill				
	DADTICUL ADC	31.03.2017	31.12.2016	YEAR ENDED 31,03,2017 31.03,2016		
	PARTICULARS	(AUDITED)	(UNAUDITED)	31.03.2016 (UNAUDITED)	(AUDITED)	(AUDITED)
801	venue from operations: ss sales	35,330,15	36,810,26	32,218.54	140,528,89	127,428,6
	ss sales er operating income	563.99	227,01	469.91	1,170_67	1,086,6
		35,894.14	37,037.27	32,688.45	141,699.56	128,515.3
Othe	er income	499.83	373.40	204.48	1,541.27	679.8
	al revenue (1 +2)	36,393.97	37,410.67	32,892.93	143,240.83	129,195.
		50,000.07	01,410.07	02,002,00		
50 H	penses: Cost of materials consumed	17,392.29	14,823,02	13,472.36	60,449.61	53,542.
	Purchases of stock-in-trade	2,126.22	3,532.62	2,715,56	10,807.37	6,057.
	Changes in inventories of finished goods, work-in-progress					
1	and stock-in-trade	(827.06)			(2,356.44)	(51,
	Excise duty on sales	2,637.97	2,458,55	2,539,49	9,899.20	10,029, 15,707,
	Employee benefits expense	4,119.79 247.92	4,502.13 283.21	4,271,58 240,57	17,420.70 1,028.81	926.
	Finance costs  Depreciation & amortisation expense	1,365.69	1,134.71	1,208,75	4,618.13	4,267.
	Other expenses	6,745.82	6,975.11	6,126.20	27,014.95	23,255.
` ′	al expenses	33,808.64	33,461.94	29,174.94	128,882.33	113,734.
5 Prof	fit before exceptional items and tax (3 - 4)	2,585.33	3,948.73	3,717.99	14,358.50	15,460.
Evo	ceptional Items	,			1000	477.
231	are of Loss in Joint Venture		(1,24)	(14.53)	(3.05)	(31.
631	fit before tax (5 + 6 + 7)	2,585.33	3,947.49	3,703.46	14,355.45	15,906
Tax	expense:					
980	Current tax expense	583.13	580,43	865,60	2,763.88	4,318
(b) I	MAT credit	(225.74)	-	: :::::::::::::::::::::::::::::::::::::	(225.74)	
(c) I	Net current tax expense	357.39	580.43	865.60	2,538.14	4,318
	Deferred tax	(54.45)		117,28	827.32 3,365.46	358 4,676
Tota		302.94	990.53	982.88		
0 Pro	fit after tax (8 - 9)	2,282.39	2,956.96	2,720.58	10,989.99	11,229
8080	ner comprehensive income			1		
SIII.	ems that will not be reclassified to Profit or loss	138.06		51.98	(9.22)	57
5517	Remeasurement of defined benefit plans ncome tax	(48.82)		(0,64)	2.15	(2
14.7	income tax	89.24		51.34	(7.07)	
II i. Ite	ems that may be reclassified to profit or loss			-		
	Exchange differences in translating the financial statements of foreign	(997.94)	(1,610.18)	887.60	(2,815.14)	1,885
	operations Effective portion of loss on designated portion of hedging instruments	(997.54)	(1,010.10)	007.00	(2,010.14)	1,000
1000	n a cash flow hedge	(160.12)				(19
		(1,158.06)		III	(2,933.80)	
ii. Ir	ncome lax	55.42	4	-0	(2,892.73)	1,872
					(2,899.80)	
	ner comprehensive income (I + II)	(1,013.40	(20.20)			1
201	tal comprehensive income (10 + 11)	1,268.99	1,326.97	3,646.57	8,090.19	13,157
100	rnings per share (of Re 1 each) (not annualized)	4,48	5,81	5,34	21.59	22
	(a) Basic (b) Diluted	4,48			II .	22
		509.02			509.02	509
	id-up Equity Share Capital (Equity Shares of Re 1 each) id-up Debt Capital *	509,02	303,02	303.02	7,250.00	1,000
1900	no-up Debt Capital * eserves (excluding Revaluation Reserves)				72,359.30	65,505
CORES	pital Redemption Reserve				44.40	44
	benture Redemption Reserve				469.12	II .
	et Worth				72,899.54	66,046
	ebt Equity Ratio **				0.32	
- 11.	ebt Service Coverage Ratio *** erest Service Coverage Ratio #				7.10 13.03	20
- 11	erest Service Coverage Ratio # ee accompanying Notes to the financial results)					
(Se	ee accompanying Notes to the financial results)	1				

## Segment wise Revenue, Results & Capital Employed

Based on the "management approach" as defined in Ind-AS 108 - Operating Segments, the Chief Operating Decision Maker evaluates the Company's performance and allocates resources based on an analysis of various performance indicators by business segments, Accordingly, information has been presented along these business segments which have been defined based on the geographical presence of various entities:

APMEA (Asia Pacific, Middle East and Africa)

EA (Europe and Americas)

Others

APMEA segment includes manufacturing and sales operation through India and include entities in UAE, Thailand, Malaysia and South Africa, EA segment includes manufacturing and sales operation through the entities in Europe and Americas. Others segment includes all other corporate entities.

The accounting principles used in the preparation of the financial statements are consistently applied in individual entities to prepare segment reporting.

Rs. Million

	Rs. Million					
	Consolidated Results  QUARTER ENDED  YEAR ENDED					
PARTICULARS	31.03.2017			31.03.2017		
	(AUDITED)	(UNAUDITED)	31.03.2016 (UNAUDITED)	(AUDITED)	(AUDITED)	
1. Segment Revenue			-3-			
APMEA	26,911.82	24,934,06	24,648,18	101,121.22	99,204.07	
EA	9,914.55	12,618,98	8,561.87	43,052.65	31,737.28	
Others	4,850.01	3,151,47	1,755,72	14,641.47	6,516 49	
	41,676.38	40,704.51	34,965.77	158,815.34	137,457.84	
Total Segment Revenue		3,667,24	2,277.32	17,115.78	8,942.52	
Less : Inter Segment Revenue Segment Revenue	5,782.24 35,894.14	37,037.27	32.688.45	141.699.56	128.515.32	
Segment Revenue	35,054.14	31,031.21	32,000.40	141,055.50	120,313.32	
2. Segment Results						
APMEA	2,299.91	2,793,23	3,549,05	11,781.50	13,623.16	
EA	375.50	1,299,18	252.67	3,041.13	2,421.84	
Others	166.76	112.55	123,81	463.35	205.25	
Total Segment Results	2,842.17	4,204.96	3,925.53	15,285.98	16,250.25	
Less : Interest Expenses	247.92	283.21	240.57	1,028.81	926.01	
Less : Other Unallocable Corporate Expenses / Eliminations	8.92	(26.98)	(33.03)	(101.33)	(136.29)	
Profit Before Exceptional Items, share of profit/ (loss) from joint	0.02	(20,50)	(00.00)	(101.00)	(100,20)	
venture and Tax	2,585.33	3,948.73	3,717.99	14,358.50	15,460.53	
Exceptional Items		12	= 1	-	477.71	
Share of Loss in Joint Venture	0.00	(1,24)	(14.53)	(3.05)	(31.75)	
Profit Before Tax	2,585.33	3,947.49	3,703.46	14,355.45	15,906.49	
3. Segment Assets						
APMEA	88,614.69	75,179.26	66,486,62	88,614.69	66,486,62	
EA	61,867.72	56,453.59	47,475.44	61,867.72	47,475,44	
Others	6,830.41	5,577.90	4,796,77	6,830.41	4,796.77	
	157,312.82	137,210.75	118,758.83	157,312.82	118,758.83	
Unallocable / Eliminations	(4,308.06)	(3,292.01)	(2,220,60)	(4,308.06)	(2,220,60)	
Total Segment Assets	153,004.76	133,918.74	116,538.23	153,004.76	116,538.23	
4. Segment Liabilities						
APMEA	46,342.14	36,246.05	29,195,89	46,342.14	29,195,89	
EA .	33,550.01	28,268.05	21,691.89	33,550.01	21,691.89	
Others	4,476.65	2,594.85	1,676.42	4,476.65	1,676.42	
	84,368.80	67,108.95	52,564.20	84,368.80	52,564.20	
Unallocable / Eliminations	(4,263.58)		(2,072.12)	(4,263.58)	(2,072.12)	
Total Segment Liabilities	80,105.22	63,924.44	50,492.08	80,105.22	50,492.08	
5. Capital Employed						
APMEA	42,272.55	38,933,21	37,290,73	42,272.55	37,290,73	
EA	28,317.71	28,185.54	25,783.55	28,317.71	25,783.55	
Others	2,353.76	2,983.05	3,120.35	2,353.76	3,120.35	
	72,944.02	70,101.80	66,194.63	72,944.02	66,194.63	
Unallocable / Eliminations	(44.48)			(44.48)	(148.48)	
Total Capital Employed	72,899.54	69,994.30	66,046.15	72,899.54	66,046.15	



## CONSOLIDATED STATEMENT OF ASSETS AND LIABILITIES

Rs. Million

		AS ON		
NO.	PARTICULARS	31.03.2017	31.03.2016	
		(AUDITED)		
۸	ASSETS			
1.	Non-Current Assets			
			45 550 46	
(a)	Property, Plant & Equipments	60,381.65	45,559.49	
(b)	Capital Work-in-Progress	28,723.43	9,694.07	
(c)	Goodwill	1,773.58	1,982,37	
(d)	Other Intangible Assets	4,759.77	4,594.20	
(e)	Intangible assets under development	427.49	242.29	
(f)	Financial Assets			
` '	i. Investment in joint venture		29.70	
	ii. Other Investments	17.49	12.08	
	iii. Loans	24.14	21.50	
	iv. Other financial assets	973.82		
(~)	l ·		1,421.76	
(g)	Deferred Tax Assets (Net)	629.26	602.08	
(h)	Other Non-Current Assets	5,199.24	6,357.3	
	Total Non Current Assets	102,909.87	70,516.8	
2.	Current Assets:			
(a)	Inventories	26,455.26	19,390.88	
(b)	Financial Assets	20,100.20	10,000.00	
(D)	i. Investments	3,944.44	5,017.68	
		1 ' 1	· ·	
	ii. Trade receivables	11,274.96	10,843.48	
	iii.Cash and cash equivalents	3,308.94	5,899.93	
	iv. Other bank balances	60.23	42.00	
	v. Loans	38.94	36.95	
	vi. Other Financial Assets	410.76	810.4	
(c)	Other current assets	4,601.36	3,503.98	
. ,	Total current assets	50,094.89	45,545.4	
3.	Assets held for sale		475.93	
	TOTAL ASSETS (1+2+3)	153,004.76	116,538.23	
	TOTAL NOOLIO (T-2-0)	100,004.110	110,000.20	
В	EQUITY AND LIABILITIES			
1.	EQUITY AND LIABILITIES Equity			
		500.03	509.0	
(a)	Equity Share Capital	509.02		
(b)	Other Equity	72,390.52	65,537.1	
	Total Equity	72,899.54	66,046.1	
	Liabilities			
2.	Non-Current Liabilities:			
(a)	Financial Liabilities			
(~)	i. Borrowings	21,559.04	6,492.7	
	ii Other financial liabilities	504.97	521.2	
71-1				
(b)	Provisions	343.75	364.3	
(c)	Deferred tax liabilities (Net)	7,661.14	7,011.8	
(d)	Other non current liabilities	5,217.17	1,628.7	
	Total non current liabilities	35,286.07	16,018.9	
3.	Current Liabilities:			
(a)	Financial Liabilities			
(u)		40 006 27	7 309 0	
	i. Borrowings	10,886.27	7,398.9	
	ii.Trade payables	17,317.56	15,431.6	
	iii. Other financial liabilities	8,945.65	4,224.3	
(b)	Other Current Liabilities	2,553.23	2,657.9	
(c)	Provisions	4,042.67	3,291.6	
	Current Tax Liabilities (Net)	1,073.77	1,468.5	
(d)				
(d)	Total current liabilities	44,819.15	34,473.1	

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## NOTES:

- 1 The Board of Directors have recommended a final dividend of Rs. 3.00 Per Share amounting to Rs. 1,527,07 Million on Equity Shares of Re. 1/each for the year, subject to approval from Shareholders.
- 2 These results have been prepared in accordance with the Indian Accounting Standards (Ind AS) prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies to the extent applicable, Beginning April 1, 2016, the Company has for the first time adopted Ind AS with a transition date of April 1, 2015.

Reconciliation of net profit for the previous periods between previous Indian GAAP and Ind AS is as under:

Rs. Million

PARTICULARS	QUARTER ENDED	YEAR ENDED	
	31.03.2016	31.03.2016	
Net profit as per previous GAAP	2,451.62	10,930.19	
Fair Valuation of Investments	3.33	(82.34)	
Reclassification of actuarial gain impact to other comprehensive income	(51,98)	(57,56)	
Deferred tax impact	73.60	98.97	
Impact of retrospective application of Mauritius merger	(2.13)	67.32	
Impact of retrospective recognition of government grant	234.40	234.40	
Impact of depreciation due to transition adjustment	34.72	34.72	
Others	(22.98)	3.90	
Net Profit as per Ind AS	2,720.58	11,229.60	
Other Comprehensive Income (Net of tax)	925,99	1,927.81	
Total Comprehensive Income (Net of tax)	3,646.57	13,157.41	

Reconciliation of equity for year ended March 31, 2016 between previous Indian GAAP and Ind AS is as under:

Rs. Million

De dieulere	YEAR ENDED	
Particulars	31.03.2016	
Equity as per previous GAAP	61,822.09	
Proposed dividend and dividend tax adjustment	1,225.30	
Impact due to retrospective application of Business Combination	1,100.99	
Fair valuation of Investment	4.15	
Impact of restatement of long term borrowings & MTM of related derivative instruments	2.08	
Impact of discounting of security deposits to its present value	(17.51)	
Deferred tax impact	224.14	
Impact of retrospective recognition of government grant	2,679,91	
Impact of depreciation due to transition adjustment	(1,118.06)	
Others	123.06	
Equity as per Ind AS	66,046.15	

- 3 On May 5, 2016 and subsequently on October 12, 2016, CRISIL had assigned its 'CRISIL AA+/Stable' rating to the Rs.3,250 Million and Rs.3,000 Million non-convertible debentures of Apollo Tyres Ltd. and reaffirmed its ratings on the long-term bank facilities, debt programmes, short-term bank facilities, and commercial paper at 'CRISIL AA+/Stable/CRISIL A1+'.
  - As the Non-Convertible Debentures of Rs. 3,250 Million and Rs. 3,000 Million of the Company carried a dual rating, on June 10, 2016 and October 06, 2016 respectively, India Ratings & Research had also assigned its rating of 'IND AA+ with Stable Outlook' to these Non-Convertible Debentures.
- 4 The listed Non-Convertible Debentures (NCDs) issued by the company aggregating to Rs. 7,250 Millions as on March 31, 2017 are secured by a pari passu first charge by way of mortgage on certain immovable and movable assets of the Company, both present & future (except stocks & book debts) and the asset cover thereof exceeds 100% of the principal amount of the said NCDs.

5 Details of Secured Non-Convertible Debentures are as follows :

D-stisulans	Previous	Due Date	Next Due Date		
Particulars	Principal	Interest	Principal	Interest	
1,000 - 9.40 % Non Convertible Debentures of Rs. 1 Million each		Mar 11, 2017	Nov 10, 2017	Apr 11, 2017	
1,050 - 8.65 % Non Convertible Debentures of Rs. 1 Million each		584	Apr 30, 2024	May 30, 2017	
1,050 - 8.65 % Non Convertible Debentures of Rs. 1 Million each		325	Apr 30, 2025	May 30, 2017	
1,150 - 8.65 % Non Convertible Debentures of Rs. 1 Million each		(41)	Apr 30, 2026	May 30, 2017	
1,050 - 7.50 % Non Convertible Debentures of Rs. 1 Million each		(3)	Oct 21, 2021	Oct 21, 2017	
1,050 - 7.50 % Non Convertible Debentures of Rs. 1 Million each		393	Oct 21, 2022	Oct 21, 2017	
900 - 7,50 % Non Convertible Debentures of Rs. 1 Million each	-		Oct 20, 2023	Oct 21, 2017	

- \* Paid up Debt Capital represents Secured Non-Convertible Debentures.
- \*\* Debt Equity Ratio: Long Term Debts net of fair value of derivative instruments / Total Net Worth
- \*\*\* Debt Service Coverage Ratio : EBDIT / (Interest + Principal Repayment during the period for long term loans)
- # Interest Service Coverage Ratio: EBDIT / Interest expenses



- 6 The figures of current quarter (i.e., three months ended March 31, 2017) and the corresponding previous quarter (i.e., three months ended March 31, 2016) are the balancing figures between the audited figures in respect of the full financial year and the published year to date figures upto the end of third quarter of the respective financial years.
- 7 Previous period's figures have been regrouped / reclassified wherever necessary to correspond with the current period's classification / disclosure.
- 8 The above results were reviewed by the Audit Committee and approved by the Board of Directors at their meetings held on May 5, 2017.

For and on behalf of the Board of Directors of Apollo Tyres Ltd.

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Place: Gurgaon Date: May 5, 2017 ONKAR S. KANWAR CHAIRMAN & MANAGING DIRECTOR