# **COOPER TIRE & RUBBER CO**

# FORM 10-Q (Quarterly Report)

# Filed 8/9/2004 For Period Ending 6/30/2004

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FINDLAY, Ohio 45840

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CIK 0000024491

Industry Tires

Sector Consumer Cyclical

Fiscal Year 12/31



# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D. C. 20549 FORM 10-Q

# (X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2004

OR

# ( ) TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934

Commission File No. 1-4329

# COOPER TIRE & RUBBER COMPANY

(Exact name of registrant as specified in its charter)

DELAWARE (State or other jurisdiction of incorporation or organization) 34-4297750 (I.R.S. employer identification no.)

701 Lima Avenue, Findlay, Ohio 45840 (Address of principal executive offices) (Zip code)

(419) 423-1321 (Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days.

Yes (X) No ( )

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Yes (X) No ()

Number of shares of common stock of registrant outstanding at June 30, 2004: 74,815,758

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#### Part I. FINANCIAL INFORMATION

# Item 1. FINANCIAL STATEMENTS

# COOPER TIRE & RUBBER COMPANY CONDENSED CONSOLIDATED BALANCE SHEETS (Dollar amounts in thousands except per-share amounts)

December 31,

June 30,

	2003 (Note 1)	2004 (Unaudited)
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 66,426	\$ 29,279
Accounts receivable, less allowances of \$12,569 in 2003 and \$12,625 in 2004	613,269	674,245
Inventories at lower of cost (last-in,first-out) or market:	170 115	<b>202 7 40</b>
Finished goods	158,416	202,748
Work in process	35,485	35,645
Raw materials and supplies	88,451	94,688
	282,352	333,081
Prepaid expenses, income taxes refundable and deferred income taxes	62,362	70,628
Total current assets	1,024,409	1,107,233
Property, plant and equipment:	54.104	E4 120
Land and land improvements	54,104	54,138
Buildings	431,659	440,024
Machinery and equipment	1,898,791	1,929,260
Molds, cores and rings	178,692	189,330
	2,563,246	2,612,752
Less accumulated depreciation and amortization	1,355,348	1,428,925
Net property, plant and equipment	1,207,898	1,183,827
Goodwill	429,792	429,792
Intangibles, net of accumulated amortization of \$20,642 in 2003 and \$22,631 in	>,.>_	>,.>-
2004	47,634	45,515
Other assets	159,134	159,295
	\$2,868,867	\$2,925,662
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:	Φ 2.550	<b>A AT</b> 044
Notes payable	\$ 2,770	\$ 27,012
Accounts payable	267,224	272,531
Accrued liabilities	197,169	258,323
Income taxes	6,549	9,593
Current portion of long-term debt	3,015	2,831

Total current liabilities	476,727	570,290
Long-term debt	871,948	776,997
Postretirement benefits other than pensions	220,723	225,363
Other long-term liabilities	255,580	254,525
Deferred income taxes	13,500	20,826
Stockholders' equity:	,	,
Preferred stock, \$1 par value; 5,000,000 shares authorized; none issued	_	_
Common stock, \$1 par value; 300,000,000 shares authorized; 85,268,000 shares		
issued in 2003 and and in 2004	85,268	85,268
Capital in excess of par value	24,813	20,186
Retained earnings	1,226,999	1,268,578
Cumulative other comprehensive loss	(109,679)	(116,349)
•		
	1,227,401	1,257,683
Less: 11,303,900 common shares in treasury in 2003 and 10,452,242 in 2004 at		, ,
cost	(197,012)	(180,022)
Total stockholders' equity	1,030,389	1,077,661
	\$2,868,867	\$2,925,662

# COOPER TIRE & RUBBER COMPANY CONSOLIDATED STATEMENTS OF INCOME THREE MONTHS ENDED JUNE 30, 2003 AND 2004 (UNAUDITED)

(Dollar amounts in thousands except per-share amounts)

	2003	2004
Net sales Cost of products sold	\$839,583 737,861	\$991,754 848,625
Gross profit Selling, general and administrative Restructuring	101,722 61,659 2,887	143,129 70,170 5,181
Operating profit Interest expense Other — net	37,176 18,391 (910)	67,778 16,934 (993)
Income before income taxes Provision for income taxes	19,695 6,971	51,837 18,402
Net income	12,724	33,435
Other comprehensive income (loss): Currency translation adjustment Unrealized net gains (losses) on derivative instruments	20,773 (1,957)	(8,520) 1,198
Comprehensive income	\$ 31,540	\$ 26,113
Basic earnings per share	\$ 0.17	\$ 0.45
Diluted earnings per share	\$ 0.17	\$ 0.44
Weighted average number of shares outstanding (000's): Basic	73,602	74,432
Diluted	73,923	75,444
Dividends per share	\$ 0.105	\$ 0.105

# COOPER TIRE & RUBBER COMPANY CONSOLIDATED STATEMENTS OF INCOME SIX MONTHS ENDED JUNE 30, 2003 AND 2004 (UNAUDITED)

(Dollar amounts in thousands except per-share amounts)

	2003	2004
Net sales Cost of products sold	\$1,634,410 1,431,371	\$1,966,220 1,696,076
Gross profit Selling, general and administrative Restructuring	203,039 123,805 3,954	270,144 140,161 9,601
Operating profit Interest expense Other — net	75,280 35,107 (3,429)	120,382 33,137 (1,417)
Income before income taxes Provision for income taxes	43,602 15,697	88,662 31,475
Net income Other comprehensive income (loss): Currency translation adjustment Unrealized net gains (losses) on derivative instruments	27,905 25,686 (4,085)	57,187 (11,804) 5,134
Comprehensive income	\$ 49,506	\$ 50,517
Basic earnings per share	\$ 0.38	\$ 0.77
Diluted earnings per share	\$ 0.38	\$ 0.76
Weighted average number of shares outstanding (000's): Basic	73,581	74,241
Diluted	73,866	75,243
Dividends per share	\$ 0.210	\$ 0.210

# COOPER TIRE & RUBBER COMPANY CONSOLIDATED STATEMENTS OF CASH FLOWS SIX MONTHS ENDED JUNE 30, 2003 AND 2004 (UNAUDITED)

(Dollar amounts in thousands)

	2003	2004
Operating activities:		
Net income	\$ 27,905	\$ 57,187
Adjustments to reconcile net income to net cash provided by operating activities:	+ -1,5 00	7 21,=21
Depreciation	88,842	92,582
Amortization of intangibles	2,225	2,194
Deferred income taxes	340	659
Changes in operating assets and liabilities:		
Accounts receivable	(106,634)	(66,959)
Inventories	(36,454)	(52,525)
Prepaid expenses	16,477	(14,839)
Accounts payable	8,849	14,388
Accrued liabilities	14,556	76,824
Other liabilities	(11,986)	25,575
Net cash provided by operating activities	4,120	135,086
Investing activities:		
Property, plant and equipment	(72,854)	(83,713)
Acquisition of business, net of cash acquired	(13,110)	_
Proceeds from the sale of assets	2,599	8,668
Net cash used in investing activities	(83,365)	(75,045)
Financing activities:	, ,	
Issuance of debt	205,386	152,118
Payment on debt	(145,391)	(237,166)
Payment of dividends	(15,448)	(15,607)
Issuance of common shares	1,892	12,363
Net cash provided by (used in) financing activities	46,439	(88,292)
Effects of exchange rate changes on cash	10,938	(8,896)
Changes in cash and cash equivalents	(21,868)	(37,147)
Cash and cash equivalents at beginning of period	44,748	66,426
Cash and cash equivalents at end of period	\$ 22,880	\$ 29,279

# COOPER TIRE & RUBBER COMPANY

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollar amounts in thousands except per-share amounts)

1. The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three-month and six-month periods ended June 30, 2004 are not necessarily indicative of the results that may be expected for the year ended December 31, 2004.

The balance sheet at December 31, 2003 has been derived from the audited financial statements at that date but does not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements.

For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2003.

Certain amounts for the prior year have been reclassified to conform to 2004 presentations. As a result of the reclassification of \$17,709 of foreign currency translation effects in the consolidated statement of cash flows for the six months ended June 30, 2003, net cash provided by operating activities decreased \$22,627, net cash used in investing activities decreased \$703, and net cash used in financing activities increased \$4,215 compared to amounts previously published.

2. The following table details information on the Company's operating segments.

Three months ended June 30		Six months ended June 30	
2003	2004	2003	2004
\$431,723	\$514,600	\$ 827,657	\$ 999,710
413,158	484,970	817,359	981,954
(5,298)	(7,816)	(10,606)	(15,444)
\$839,583	\$991,754	\$1,634,410	\$1,966,220
\$ 13,576	\$ 26,403	\$ 29,891	\$ 42,138
25,661	44,024	48,788	83,156
(2,061)	(2,649)	(3,399)	(4,912)
37,176	67,778	75,280	120,382
18,391	16,934	35,107	33,137
(910)	(993)	(3,429)	(1,417)
\$ 19,695	\$ 51,837	\$ 43,602	\$ 88,662
	\$431,723 413,158 (5,298) \$839,583 \$13,576 25,661 (2,061) 37,176 18,391 (910)	\$431,723 \$514,600 413,158 484,970 (5,298) (7,816) \$839,583 \$991,754 \$13,576 \$26,403 25,661 44,024 (2,061) (2,649) 37,176 67,778 18,391 (910) (993)	\$431,723 \$514,600 \$827,657 413,158 484,970 (10,606) \$839,583 \$991,754 \$1,634,410  \$13,576 \$26,403 \$29,891 25,661 44,024 48,788 (2,061) (2,649) (3,399)  \$37,176 67,778 75,280 18,391 16,934 35,107 (910) (993) (3,429)

3. The Company accounts for employee stock option plans in accordance with Accounting Principles Board Opinion ("APB") No. 25, "Accounting for Stock Issued to Employees." Statement of Financial Accounting

Standards ("SFAS") No. 123, "Accounting for Stock-Based Compensation," requires, if APB Opinion No. 25 is followed, disclosure of proforma information regarding net income and earnings per share determined as if the Company accounted for its employee stock options under the fair value method. The fair value for these options was estimated at the date of grant using a Black-Scholes option pricing model with the following weighted-average assumptions:

	2003	2004
Risk-free interest rate	1.8%	2.4%
Dividend yield	2.9%	2.1%
Expected volatility of the Company's common stock	0.341	0.336
Expected life in years	5.9	5.9

The weighted-average fair value of options granted in 2003 and 2004 was \$3.59 and \$5.42, respectively. For purposes of pro forma disclosures, the estimated fair value of options is amortized to expense over the options' vesting period. The Company's reported and pro forma financial results are as follows:

		onths ended ne 30		nths ended ne 30
	2003	2004	2003	2004
Net income, as reported Deduct: Total stock-based employee compensation expense determined under the fair value based method for all	\$12,724	\$33,435	\$27,905	\$57,187
awards, net of related tax effects	(611)	(500)	(1,327)	(1,028)
Pro forma net income	\$12,113	\$32,935	\$26,578	\$56,159
Basic earnings per share:				
Reported Pro forma Diluted earnings per share:	\$ 0.17 0.16	\$ 0.45 0.44	\$ 0.38 0.36	\$ 0.77 0.76
Reported Pro forma	\$ 0.17 0.16	\$ 0.44 0.44	\$ 0.38 0.36	\$ 0.76 0.75

Net periodic benefit cost

4. The following table discloses the amount of net periodic benefit costs for the six months ended June 30, 2003 and 2004 for the Company's defined benefit plans and other postretirement benefits:

		Pension 1	Benefits	
	Three months	ended June 30	Six months 6	ended June 30
	2003	2004	2003	2004
Components of net periodic benefit cost:				
Service cost	6,723	\$ 8,027	13,445	\$ 16,090
Interest cost	15,387	16,601	30,775	33,288
Expected return on plan assets	(15,688)	(18,661)	(31,376)	(37,407)
Amortization of transition obligation	119	(9)	238	(18)
Amortization of prior service cost	896	797	1,792	1,598
Recognized actuarial loss	4,323	4,478	8,647	8,968
Net periodic benefit cost	\$ 11,760	\$ 11,233	\$ 23,521	\$ 22,519
		Other Postr	etirement Benefits	
	Three mo	onths ended June 30	Six months	ended June 30
	2003	2004	2003	2004
Components of net periodic benefit cost:				
Service cost	1,793	\$2,033	3,585	\$ 4,068
Interest cost	5,173	5,395	10,346	10,793
Amortization of prior service cost	270	3	540	7
Recognized actuarial loss	890	1,288	1,780	2,577

The Medicare Prescription Drug, Improvement and Modernization Act of 2003 was enacted in December 2003. The Act introduces a prescription drug benefit under Medicare Part D as well as a federal subsidy to sponsors of retiree health plans that provide a benefit that is at least actuarially equivalent to Medicare Part D. The Company's measures of the accumulated postretirement benefit obligation and net periodic postretirement benefit cost for the three and six months ended June 30, 2004 do not reflect the impacts of the Act because the Company is not yet able to determine such impacts until adequate guidance is available from the Centers for Medicare and Medicare Services.

\$8,126

\$8,719

\$16,251

\$17,445

In May 2004, the Financial Accounting Standards Board ("FASB") issued FASB Staff Position ("FSP") 106-2, "Accounting and Disclosure Requirements Related to the Medicare Prescription Drug Improvement and Modernization Act of 2003" ("the Act"). This FSP provides accounting and disclosure guidance for employers who sponsor postretirement health care plans that provide drug benefits. The Company is currently evaluating the impact of the FSP on its financial reporting and disclosures.

Preliminary Medicare reform regulations were issued in draft form late in July for comment before October 4, 2004. Due to their complexity, acknowledged open issues and late timing, the Company has not yet determined their potential effect.

In accordance with the deferral provided by FASB Staff Position No. FAS 106-1, "Accounting and Disclosure Requirements Related to the Medicare Prescription Drug, Improvement and Modernization Act of 2003," any measures of the APBO or net periodic postretirement benefit cost in the consolidated financial statements or accompanying notes do not reflect the effects of the Act on the plan. The Company will measure postretirement benefit costs in accordance with the legislation when more specific guidance on the accounting for the federal subsidy is available.

5. The Company has two accruals for employee separation costs with balances at June 30, 2004. The Tire segment had an accrual of \$300 at December 31, 2003 for employee severance costs related to a reorganization of management in 2003. All employees affected by this reorganization have left the Company and are being paid their severance package in accordance with the terms of their separation. At June 30, 2004, all payments have been made for this initiative and there is no balance in the accrual.

The Automotive segment had an accrual of \$700 at December 31, 2003 for employee severance costs related to the closure of a plastics manufacturing facility in Cleveland, OH. This initiative was a partial closure of this facility and was expected to affect approximately 101 hourly and salaried employees and 87 employees have been terminated as of June 30, 2004. Late in the second quarter, the segment announced this facility would be totally closed and an additional 88 employees would be affected. The cost of this combined initiative will be approximately \$4,000 and is scheduled to be completed by the end of 2004. During the first six months, the segment recorded \$225 in employee severance costs for this plant closure and cash payments of \$125 were made. Total expense incurred for this initiative through June 30, 2004 is approximately \$3,100.

The Automotive segment also had an accrual of \$2,600 at December 31, 2003 for employee severance costs related to the closure of two manufacturing facilities in the United Kingdom. This initiative, with a total cost of approximately \$18,900, is projected to affect approximately 515 hourly and salaried employees. The segment expects to complete this initiative before the end of 2004. During the first six months of 2004, \$3,600 of severance costs were recorded representing amounts to be paid to employees upon their termination that are being recorded over the remaining work life of the employees. As of June 30, 2004, 194 employees have been terminated in conjunction with this initiative. Cash payments of \$2,000 were made during the first six months of the year. Total expense incurred for this initiative through June 30, 2004 is approximately \$12,100.

The following table summarizes the activity for these initiatives since December 31, 2003:

	Employee Separation Costs
Accrual at 12/31/03	\$ 3,600
Severance costs accrued	3,825
Cash payments	(2,425)
Accrual at 6/30/04	\$ 5,000
	_

The restructuring costs of \$5,200 included in the Consolidated Statement of Income for the three months ended June 30, 2004 include employee separation costs from the initiatives described above of \$1,700 and severance costs of \$700 at other European locations. Fixed asset write-offs of \$300 were recorded in conjunction with the United Kingdom plant closures and \$1,800 of other restructuring costs were recorded for the Cleveland and United Kingdom initiatives. These costs, which are expensed as incurred, are for transfer of product lines and personnel and for the training costs associated with the movement of production from one manufacturing location to another. During the second quarter, the Tire segment recorded \$700 related to the disposal of assets as part of a consolidation of pre-cure retread operations.

Restructuring costs of \$9,600 included in the Consolidated Statement of Income for the six months ended June 30, 2004 consist of \$3,825 of employee separation costs related to the Automotive initiatives described above and \$1,575 of severance costs at other European locations. Fixed asset write-offs and disposals for this period total \$1,300 and other restructuring costs of \$2,900 were also recorded.

6. The Tire segment provides for the estimated cost of product warranties at the time revenue is recognized based primarily on historical return rates. The following table summarizes the activity in the Tire segment's product warranty liabilities since December 31, 2003:

Reserve at December 31, 2003	\$22,642
Additions	2,028
Payments	(2,904)
Reserve at June 30, 2004	\$21,766

- 7. The Company has provided a guarantee of a portion of the bank loans made to its joint venture with Nishikawa Rubber Company. In 2003, the joint venture entered into an additional bank loan, maturing in 2008, with the joint venture partners each guaranteeing an equal portion of the amount borrowed. In accordance with FASB Interpretation No. 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others," guarantees meeting the characteristics described in the Interpretation are required to be recorded at fair value. As of June 30, 2004 the Company has recorded a \$36 liability related to the guarantee of this debt with a corresponding increase to the carrying value of its investment in the joint venture. The Company's maximum exposure under the two guarantee arrangements at June 30, 2004 was approximately \$4,500.
- 8. The Company is a defendant in various judicial proceedings arising in the ordinary course of business. A significant portion of these proceedings are products liability cases, in which individuals involved in vehicle accidents seek damages resulting from allegedly defective tires manufactured by the Company. Litigation of this type has increased significantly throughout the tire industry following the Firestone tire recall announced in 2000.

The Company accrues costs for products liability at the time a loss is probable and the amount of loss can be estimated. During the quarter ended June 30, 2004, the Company refined the specific criteria against which to evaluate claims. The Company believes the probability of loss can be established and the amount of loss can be estimated only after certain minimum information is available, including verification that Company-produced products were involved in the incident giving rise to the claim, the condition of the product purported to be involved in the claim, the nature of the incident giving rise to the claim, and the extent of the purported injury or damages. In cases where such information is known, each products liability claim is evaluated based on its specific facts and circumstances. A judgment is then made, taking into account the views of counsel and other relevant factors, to determine the requirement for establishment or revision of an accrual for any potential liability. In most cases, the liability cannot be determined with precision until the claim is resolved. Pursuant to applicable accounting rules, the Company accrues the minimum liability for each known claim when the estimated outcome is a range of possible loss and no one amount within that range is more likely than another. No specific accrual is made for individual unasserted claims or for asserted claims where the minimum information needed to evaluate the probability of a liability is not yet known. However, a general accrual for such claims based, in part, on historical trends is maintained. The total cost of resolution of such claims, or increase in reserves resulting from greater knowledge of specific facts and circumstances related to such claims, could have a greater impact on the consolidated results of operations and financial position of the Company in future periods and, in some periods, could be material.

The products liability expense reported by the Company includes amortization of insurance premium costs, adjustments to settlement reserves, and legal costs incurred in defending claims against the Company offset by recoveries of legal fees. The Company is entitled to reimbursement under insurance contracts in place for periods ending prior to April 1, 2003 of legal fees expensed in prior periods based on events occurring in the those periods. During the three-month periods ended June 30, 2003 and 2004, products liability expense totaled \$7,400 and \$10,600, respectively. For the six-month periods ended June 30, 2003 and 2004, products liability expense totaled \$15,400 and \$27,700, respectively. The 2004 six-month period included six months under the new program which was initiated on April 1, 2003. The new program includes occurrence-based

insurance coverage with an increased per claim retention limit, increased policy limits, and the establishment of a captive insurance company. Premium costs for insurance coverage in excess of the self-insured amounts for the first policy year were \$10,300 higher than under the previous program, the per claim retention limit increased \$13,300 and the aggregate retention limit was eliminated, while excess liability coverage increased by \$35,000. The program was renewed effective April 1, 2004 with a two percent increase in insurance premiums cost. Recoveries of legal fees were \$8,400 and \$2,600, respectively, in the three months ended June 30, 2003 and 2004 and \$9,000 and \$5,500, respectively, in the six months ended June 30, 2003 and 2004. Policies applicable to claims occurring on April 1, 2003 and thereafter do not provide for recovery of legal fees.

#### Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") presents information related to the consolidated results of operations of the Company, including the impact of restructuring costs on the Company's results, a discussion of the past results and future outlook of each of the Company's segments, and information concerning both the liquidity and capital resources of the Company. An important qualification regarding the "forward-looking statements" made in this discussion is then presented.

On March 24, 2004 the Company announced its intention to explore the possibility of a sale of its Cooper-Standard Automotive Group. If this process results in a sale, the Company may use the net proceeds to reduce debt, invest in its tire operations, return capital to stockholders, repurchase shares, or a combination of the foregoing. In the opinion of management, the criteria of SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," requiring the recording of the segment's financial results, asset and liabilities as held for sale in the Company's financial statements do not apply as of the date of this filing. Accordingly, the financial statements and MD&A of Liquidity and Capital Resources and Results of Operations contained in this quarterly report reflect the inclusion of the Automotive segment.

# **Consolidated Results of Operations**

(Dollar amounts in millions except per share amounts)

	Three months ended June 30		Six months ended June 30			
	2003	% Change	2004	2003	% Change	2004
Revenues:						
Tire Group	\$431.7	19.2	\$514.6	\$ 827.6	20.8	\$ 999.7
Automotive Group	413.2	17.4	485.0	817.4	20.1	982.0
Eliminations	(5.3)	47.2	(7.8)	(10.6)	46.2	(15.5)
Net sales	\$839.6	18.1	\$991.8	\$1,634.4	20.3	\$1,966.2
Segment profit:	_					
Tire Group	\$ 13.6	94.1	\$ 26.4	\$ 29.9	40.8	\$ 42.1
Automotive Group	25.7	71.2	44.0	48.8	70.5	83.2
Unallocated corporate charges and eliminations	(2.1)	23.8	(2.6)	(3.4)	44.1	(4.9)
Operating profit	37.2	82.3	67.8	75.3	59.9	120.4
Interest expense	18.4	-8.2	16.9	35.1	-5.7	33.1
Other income — net	(0.9)	0.0	(0.9)	(3.4)	-58.8	(1.4)
Income before income taxes	19.7	162.9	51.8	43.6	103.4	88.7
Provision for income taxes	7.0	162.9	18.4	15.7	100.6	31.5
Net income	\$ 12.7	163.0	\$ 33.4	\$ 27.9	105.0	\$ 57.2
Basic earnings per share	\$ 0.17	164.7	\$ 0.45	\$ 0.38	102.6	\$ 0.77
Diluted earnings per share	\$ 0.17	158.8	\$ 0.44	\$ 0.38	100.0	\$ 0.76
Direct carmings per snarc	ψ 0.17	150.0	Ψ 0	φ 0.56	100.0	φ 0.70

Consolidated net sales for the three-month period ended June 30, 2004 were \$152 million higher than for the comparable period one year ago. Net sales for the Tire segment increased \$83 million with favorable foreign currency translation contributing approximately \$7 million to the increase. The Automotive segment increased net sales by \$72 million with favorable foreign currency contributing \$11 million. Net sales were reduced by \$10 million in price adjustments granted to certain OEM customers. Operating profit in the second quarter of 2004 increased by \$31 million from the operating profit reported for second quarter of 2003. Operating profit in the Tire segment increased \$13 million as a result of improved pricing, higher sales volumes, improved customer and product mix, and cost savings from Lean initiatives. Higher raw material, advertising, marketing and product liability costs partially offset these impacts. Operating profit in the Automotive segment increased \$18 million as the positive impacts of Lean cost savings initiatives, net new business and higher vehicle builds in North America and Europe (particularly on the platforms for which the Company has content) exceeded increases in raw material and restructuring costs and price adjustments.

Consolidated net sales for the six-month period ended June 30, 2004 were \$332 million higher than for the comparable period one year ago. Net sales for the Tire segment increased \$172 million with favorable foreign currency translation contributing approximately \$15 million to the increase. The Automotive segment increased net sales by \$165 million with favorable foreign currency contributing \$43 million. Net sales were reduced by \$19 million in price adjustments granted to certain OEM customers. Operating profit in the first six months of 2004 increased by \$45 million from the operating profit reported for the first six months of 2003. Operating profit in the Tire segment increased \$12 million as a result of improved pricing, higher sales volumes, improved customer and product mix, and cost savings from Lean initiatives which more than offset higher raw material, advertising, marketing and product liability costs. Operating profit in the Automotive segment increased \$34 million as the positive impacts of Lean cost savings initiatives, net new business and higher vehicle builds in

North America and Europe (particularly on the platforms for which the Company has content) exceeded raw material, price adjustments and restructuring cost increases.

The Company experienced significant increases in the costs of certain of its principal raw materials during the second quarter and the first six months of 2004 compared with the levels experienced during the comparable periods of 2003. The principal raw materials for the Tire segment include synthetic rubber, carbon black, natural rubber, chemicals and reinforcement components. The principal raw materials for the Automotive segment include fabricated metal-based components, synthetic rubber, carbon black and natural rubber. The Company manages the procurement of its raw materials to assure supply and to obtain the most favorable pricing. For natural rubber, procurement is managed by buying forward of production requirements and by buying in the spot market. For metal-based components, procurement is managed through long-term supply contracts. For other principal materials, procurement arrangements include multi-year supply agreements that may contain formula-based pricing based on commodity indices. These arrangements provide quantities needed to satisfy normal manufacturing demands. The increase in the cost of natural rubber was the most significant driver of higher raw material costs during both the second quarter and the first six months of 2004, increasing approximately 34 percent and 38 percent, respectively, from the levels of the comparable periods of 2003. The price and availability of components fabricated from steel, including automotive fabricated metal-based components and tire cord and bead components, are being adversely impacted by scarcity of supply. Since March 2004, the Company has paid temporary surcharges for its steel components fabricated from steel has been experienced. The magnitude of the surcharges increased during the second quarter and is anticipated to continue to escalate at least through the third quarter of 2004.

Selling, general, and administrative expenses were \$70 million in the second quarter of 2004 (7.1 percent of net sales) compared to \$62 million (7.3 percent of net sales) in the same period in 2003. Increased costs associated with an expanded advertising program, and the timing of those costs, and incentive-based compensation were responsible for the increase. For the first six months of 2004, selling, general, and administrative costs were \$140 million (7.1 percent of net sales) compared to \$124 million (7.6 percent of net sales) in the comparable period of 2003 with the same factors contributing to the increase.

Interest expense decreased more than \$1 million in the second quarter of 2004 from the second quarter of 2003 and decreased \$2 million during the first six months of 2004 compared to the first six months of 2003 reflecting lower interest rates and lower debt levels.

Other income – net during the second quarter of 2004 is comparable to the second quarter of 2003. Changes in gain (loss) in foreign currency offset improvements in operating income from joint ventures. For the six months ended June 30, 2004, Other income – net decreased \$2 million from the first six months of 2003 due to foreign currency losses reported in 2004 compared to foreign currency gains reported in 2003.

The Company's effective income tax rate for the second quarter and first six months of 2004 was 35.5 percent, equal to the second quarter rate in 2003 and less than the 36.0 percent rate reported for the six month period in 2003. This decrease is due to the impact of additional tax credits, global tax planning and the mix of earnings by entity across foreign and domestic jurisdictions.

# Restructuring

The Company has restructuring accruals related to two initiatives in the Automotive segment. In 2003, the Automotive segment announced the closure of the plastics manufacturing facility in Cleveland. This closure is expected to affect 101 hourly and salaried employees and the segment has targeted the third quarter of 2004 for completion of this initiative. The segment also announced, in 2003, the closure of two manufacturing facilities in the United Kingdom. Those closures will affect approximately 515 hourly and salaried employees and the second quarter of 2005 is the target date for their completion. Other restructuring expenses recorded in 2004 relate to severance costs incurred in other locations and costs incurred during the transfer of product lines from one manufacturing location to another.

Additional information related to these restructuring initiatives appears in note five to the consolidated financial statements.

#### **Tire Segment**

	Three months ended June 30			Six months ended June 30		
	2003	Change %	2004	2003	Change %	2004
(Dollar amounts in millions)						
Sales	\$431.7	19.2%	\$514.6	\$827.7	20.8%	\$999.7
Operating profit	\$ 13.6	94.1%	\$ 26.4	\$ 29.9	40.8%	\$ 42.1
United States unit sales changes:						
Passenger tires						
Company		6.7%			6.5%	
RMA members		4.9%			5.5%	
Light truck tires						
Company		26.3%			24.2%	
RMA members		7.2%			9.1%	
Total light vehicle tires						
Company		9.8%			9.3%	
RMA members		5.2%			6.0%	
Total segment unit sales changes		9.0%			10.3%	

#### Overview

Shipments of passenger car and light truck tire replacement units in the United States market by members of the Rubber Manufacturers Association ("RMA"), a group comprised of the largest eleven tire companies in the world including the segment, and which accounted for over 90 percent of the total United States tire market in recent years, increased approximately 5.2 percent in the second quarter of 2004 from shipment levels in the second quarter of 2003. Passenger tire unit shipments, which account for over 80 percent of the combined passenger and light truck tire markets, increased by 4.9 percent while light truck tire unit shipments increased by approximately 7.2 percent.

For the first six months of 2004, shipments of passenger and light truck tire replacement units increased 6.0 percent from the first six months of 2003. Passenger tire shipments increased 5.5 percent while light truck tire shipments increased 9.1 percent. The replacement tire market in the United States was weak throughout the first five months of 2003 but started to strengthen in June, and remained strong for the rest of the year.

#### Sales

Sales of the Tire segment increased \$83 million in the second quarter of 2004 from levels in 2003. Of this increase, approximately \$7 million was attributable to favorable foreign currency translation. Tire unit sales were up 9.0 percent from the 2003 second quarter period. Better economic conditions and new product offerings of high performance, sport utility vehicle and light truck tires contributed to the increased unit tire sales. The segment recorded increased sales in the distributor and retail channels and increased sales of its proprietary, brand name tires. In addition to the impact of the unit sales increase, sales for the segment benefited from the price increases implemented in October 2003 and February and June of 2004.

In the United States, the segment's unit sales of passenger and light truck tires increased by 6.7 percent and 26.3 percent, respectively, in the second quarter of 2004 compared to the second quarter of 2003. These increases outpaced the RMA increases in these product categories.

Sales of the segment's international operations increased \$10 million, or 19 percent, in the second quarter of 2004 from the comparable period of 2003. Approximately \$7 million of the increase was attributable to the foreign exchange impact of a weakened United States dollar in relation to the British pound. The remaining sales growth resulted from the addition of new accounts and increased sales volumes in established distribution channels and sales growth of new product offerings in the performance lines of tires.

Sales of the Tire segment increased \$172 million during the first six months of 2004 from levels in 2003 due to the same factors cited above for improvement during the second quarter. Of this increase approximately \$15 million was attributable to favorable foreign currency translation. Tire unit sales were up 10.3 percent from the 2003 six-month period. Sales from the segment's acquisition of Mickey Thompson Performance Tires & Wheels, completed in March 2003, increased sales by approximately \$7 million.

In the United States, the segment's unit sales of passenger and light truck tires increased by 6.5 percent and 24.2 percent, respectively, during the first six months of 2004 compared to the first six months of 2003. The increases in both passenger and light truck tire units outpaced the RMA increases.

Sales of the segment's international operations increased \$25 million, or nearly 25 percent, in the first six months of 2004 from the comparable period of 2003. Approximately \$15 million of the increase was attributable to the foreign exchange impact of a weakened United States dollar in relation to the British pound. The remaining sales growth resulted from the addition of new accounts and increased sales volumes in established distribution channels.

#### **Operating Profit**

Segment operating profit in the second quarter of 2004 increased \$13 million from the second quarter of 2003. Higher sales (\$15 million), the impact of price increases (\$14 million), improved customer and product mix (\$13 million) and savings generated by Lean initiatives (\$12 million) increased operating profit during the quarter. Higher raw material costs (\$16 million), increased marketing program costs associated with the higher sales revenues (\$9 million), increased advertising costs associated with an expanded program and the timing of the costs associated with that program (\$8 million), increases in products liability costs (\$3 million), and increased other operating costs (\$5 million) lowered operating profit.

For the first six months of 2004, operating profit increased \$12 million over the comparable period of 2003. Higher sales (\$30 million), the impact of price increases (\$32 million), improved customer and product mix (\$13 million) and savings generated by Lean initiatives (\$22 million) more than offset higher raw material costs (\$34 million), increased marketing costs associated with the higher sales revenue (\$12 million), increased advertising costs (\$12 million), increased product liability costs (\$12 million) and increased other operating costs (\$15 million).

#### Outlook

The Company is optimistic that the remaining quarters of 2004 will continue to show strong sales improvement over the comparable quarters of 2003. Increasing consumer confidence, the continuing economic recovery, and continuing evidence of a return to a more typical consumer demand for replacement tires following an extended period of sluggishness in the replacement tire industry provide reason for optimism. In addition, significant customer commitments, which began to come online in the fourth quarter of 2003 and are expected to reach full ramp-up in 2004, will also contribute to continued sales growth. Continued market share gains by the segment's house brands and increased volumes for its high performance products are expected to contribute to 2004 sales.

The Company believes the Tire segment's operating profit levels will continue to improve due not only to higher sales volumes and the implementation of recently announced price increases, but also due to the favorable impact

of improved product and customer mix, improvements in operating efficiencies and manufacturing capacity, and the cost reductions generated through its lean manufacturing initiatives. Raw material prices continue to be very difficult to predict accurately. The recent market scarcity of steel for the segment's tire cord and bead components continues to be is a concern and is being actively managed, although no interruption of supply has been experienced. The Company believes raw material costs will be approximately five percent higher on average in the third quarter of 2004 than in the second quarter of 2004.

The segment has plant expansions underway at all four of its domestic tire manufacturing facilities and continues to pursue opportunities for expansion in Asia through joint ventures and other forms of alliance, as well as through existing contract manufacturing arrangements. The segment currently has manufacturing supply agreements with two Asian manufacturers to provide opening-price point passenger tires from China for distribution in the European and North American markets. In addition, the segment is working to implement its plans to transfer its radial medium truck tire production to China through contract manufacturing arrangements which will make domestic production capacity available for production of larger light truck tires and other higher-margin products. The timing of the transfer of radial medium truck tires has lagged expectations and as a result, total deliveries for the year will be less than previously anticipated. The domestic plant expansions and inventory management initiatives will compensate for the units originally expected to be sourced from Asia. The domestic plant expansions, Asian opportunities and inventory management initiatives are important to the segment's ability to profitably provide tire products to its customers in North America and around the world.

In the wake of the Firestone recall announced in 2000, the tire industry and the Company have experienced a significantly higher level of product liability litigation. Effective April 1, 2003, the Company established a new excess liability insurance program. The new program covers the Company's product liability claims occurring on or after April 1, 2003 and is occurrence-based insurance coverage which includes an increased per claim retention limit, increased policy limits, and the establishment of a captive insurance company. Premium costs for insurance coverage in excess of the self-insured amounts for the first policy year were \$10.3 million higher than under the previous program, the per claim retention limit increased \$13.3 million and the aggregate retention limit was eliminated, while excess liability coverage increased by \$35 million. The program was renewed effective April 1, 2004 with a two percent increase in insurance premiums cost. It is possible product liability costs may fluctuate from period to period in the future and that such costs could have a greater impact on the consolidated results of operations and financial position of the Company in future periods than in the past and, in some periods, could be material. The Company is aggressively managing its product liability costs.

# **Automotive Segment**

	Three months ended June 30			Six months ended June 30				
	2003	Change %	2004	2003	Change %	2004		
unts in millions)								
	\$413.2	17.4%	\$485.0	\$817.4	20.1%	\$982.0		
	\$ 25.7	71.2%	\$ 44.0	\$ 48.8	70.5%	\$ 83.2		
cle build (millions)								
rica				15.9	1.3%	16.1		
				19.5	3.1%	20.1		
Sbased OEMs	79%		76%	79%		79%		

# Overview

The Company's Automotive segment serves automotive original equipment manufacturers ("OEMs") throughout the world. Light vehicle production in both North America and Europe increased slightly in the second quarter

of 2004 when compared to the second quarter of 2003 as consumer demand for new vehicles remained relatively strong. Light vehicle production in North America increased slightly in the first six months of 2004 over the comparable period one year ago, while European production increased four percent.

Market share pressure on the U.S.-based OEMs, as evidenced by the pricing environment of zero percent financing and record high rebates offered since late 2001, increased pension and other retirement-related costs, and the impact of global overcapacity have reduced the overall profitability of the industry, and have resulted in continued pressure on suppliers for price concessions.

In spite of these industry conditions, the segment has improved its profitability in both the second quarter and the first six months of 2004 by emphasizing continuous improvement, Lean manufacturing and cost reduction initiatives, execution of restructuring initiatives and implementing the sourcing of components and product from low-cost Asian manufacturers.

In May 2003, the Company increased its ownership position in Jin Young Standard of South Korea from 49 percent to 90 percent and changed the name of the operations to Cooper-Standard Automotive Korea, Inc. The segment is working closely with its Korean subsidiary to expand its business with the Korean OEMs, who have increased their share of the global automobile market in recent years.

#### Sales

Sales for the Automotive segment increased \$72 million in the second quarter of 2004 compared to the second quarter of 2003. Sales increases in North America of \$44 million for the quarter were the result of net new business, higher production levels and the impact of favorable foreign currency translation offset by price concessions. In the segment's international operations, a sales increase of \$28 million is attributable to the favorable impact of foreign currency translation, the inclusion of the sales of Cooper-Standard Automotive Korea, Inc. for the second quarter of 2004, higher production levels and net new business.

The Automotive segment's sales for the first six months of 2004 increased \$165 million over the comparable 2003 period. Sales increases in North America of \$104 million for the six-month period were the result of net new business, the impact of favorable foreign currency translation and higher production levels offset by price concessions. In the segment's international operations, a sales increase of \$61 million is attributable to the same factors cited above to explain the second quarter increase.

# **Operating Profit**

Operating profit in the second quarter of 2004 for the segment was \$18 million higher than the operating profit reported in the second quarter of 2003. Operating margins were 2.9 percentage points higher than in 2003. The positive impacts of Lean savings (\$22 million), net new business (\$21 million) and higher production levels (\$4 million) were offset by higher raw material costs (\$16 million), increased price concessions (\$8 million), higher restructuring costs (\$3 million) and increases in other operating costs.

The segment's operations in both North America and around the world were more profitable in the second quarter of 2004 than in the comparable 2003 period. This improvement resulted from net new business, lean savings, and higher production levels which more than offset raw material increases, price concessions, and other increased operating costs.

Operating profit in the first six months of 2004 for the segment was \$34 million higher than the operating profit reported in the comparable period of 2003. Operating margins were 2.5 percentage points higher than in 2003. The positive impacts of Lean savings (\$42 million), net new business (\$34 million), higher production levels (\$13 million) and favorable foreign currency translation (\$5 million) were offset by higher raw material costs (\$21 million), increased price concessions (\$19 million), increased manufacturing costs not related to volume (\$9 million), higher restructuring costs (\$7 million), higher selling, general and administrative and benefit costs (\$4 million) and increase in other operating costs.

# Outlook

Sales for the Automotive segment are expected to be comparable to 2003 levels during the remaining periods of 2004 due to stable production volumes, the ramp-up of new business launched in 2003 and 2004 and more favorable foreign currency translation. The performance of the segment in 2004 may differ substantially from the segment's present expectations if light vehicle production is significantly higher or lower than is presently forecasted. The segment is currently projecting that light vehicle production in 2004 in North America, where approximately 70 percent of the segment's sales occurred in the first six months, will be 16.1 million vehicles, an increase from the 15.9 million units produced in 2003. European production levels in 2004 are expected to increase to 20.1 million units from the 19.5 million units produced in 2003. Light vehicle production in South America is expected to increase to nearly 2.2 million vehicles in 2004 from 1.9 million vehicles produced in 2003.

The potential for continuing shortages and escalating costs in the near future of steel for automotive components is a concern to the segment due to the ongoing allocation of supply by the steel and steel rod manufacturers. The Company continues to work with its suppliers to ensure adequate supply of steel-based raw materials to support its manufacturing operations and no interruption of supply has been experienced.

The competitive conditions in the global automotive industry continue to result in pressure on the segment to reduce the pricing for its products. The continued ability of the segment to maintain or improve its financial returns is dependent upon increasing its sales and reducing its costs to a level sufficient to offset the impact of price concessions.

Certain divisions of the segment are being affected by competition from imports from lower-cost production facilities, principally in Korea and China. The segment plans to meet this challenge with a combination of North American cost reductions and its own Asian sourcing. Certain component materials are currently being sourced from Asian manufacturers and the segment expects to increase its sourcing volumes during 2004. The segment is working closely with its Korean subsidiary to expand its business with the Korean OEMs. In July 2004, the segment entered into a joint-venture agreement with China-based Saiyang Sealing Products to manufacture and sell automotive sealing products in China under the name Cooper Saiyang Wuhu Automotive. The venture has secured business with two Chinese OEMs. The segment is continuing to work diligently to establish production and sales organizations in China for NVH and fluid systems products to service both the rapidly-expanding Chinese market and the North American market.

The segment's operations in Europe continue to place additional business in its lower-cost facilities in Poland and the Czech Republic. In May 2004, the segment completed the expansion of its sealing systems facility in Poland, more than doubling the size of its original scale. The segment's investments in these facilities is part of its plan to continue the profitability improvements manifested by its European operations in recent years and to position the segment for continued growth in Eastern Europe.

On March 24, 2004, the Company announced it is exploring the possibility of a sale of its Automotive group. The Company is continuing to pursue this initiative. The segment is continuing its operations as usual by seeking new business, developing new products and filling customer orders as needed to maintain the expected level of customer service.

# **Liquidity and Capital Resources**

Generation and uses of cash — Net cash provided by operating activities was \$135 million in the first six months of 2004, an increase of \$131 million from the \$4 million generated in the first six months of 2003. Net income after adjustments for non-cash items increased \$33 million. Changes in operating assets and liabilities resulted in the use of \$17 million in cash in 2004 versus the use of \$115 million in 2003. This change results primarily from the timing of payrolls and higher accruals for benefits and advertising. Accounts receivable balances in 2003 increased partly due to changes in payment patterns of certain Tire segment customers and the extended payment terms of a certain Automotive OEM customer. No additional impact of these changes appears in 2004 and accounts receivable balances did not increase as much in 2004 even with the higher net sales.

Net cash used in investing activities during the first six months of 2004 reflects capital expenditures of \$84 million, up \$11 million from the comparable period in 2003. In 2004, approximately \$6 million was generated related to the sale of the Automotive segment's former headquarters facility in Dearborn, Michigan. During the first six months of 2003, the Company acquired Max-Trac Tire Co., Inc., known as Mickey Thompson Performance Tires & Wheels, for \$13 million. In the second quarter of 2003, the Company increased its ownership percentage of Jin Young Standard, Inc., a Korean automotive sealing and plastic parts company, from 49 percent to 90 percent and renamed the company Cooper-Standard Automotive Korea. The Company converted \$2.5 million of debt into equity and entered into a note requiring the payment of an additional \$.5 million in cash to other shareholders.

The Company's financing activities during the first six months of 2004 reflect the early payment of \$90 million under a variable rate facility that was due in 2006. The issuance of common shares from the exercise of stock options generated \$12 million during the first six months of 2004. Dividends paid on the Company's common shares in the first six months of 2004 and 2003 were comparable.

Available credit facilities – On June 30, 2004, the Company extended its revolving credit facility with a consortium of eleven banks ("the Agreement") by an additional one year that provides up to \$175 million in credit facilities until August 31, 2008 and an additional \$175 million in credit facilities until August 28, 2004. The Company has the option to convert any outstanding loans under the short-term commitment into a one-year term loan. The Company generally renegotiates the short-term portion of its credit facility each year. The credit facilities support the issuance of commercial paper.

Also on June 30, 2004, the credit facility was restated and amended. Pursuant to the amendment, the ratio of income before fixed charges and income taxes to fixed charges (the "fixed charge coverage ratio") was eliminated and replaced by an interest coverage ratio. This ratio (consolidated earnings before interest, taxes, depreciation and amortization divided by consolidated net interest expense) is required to be maintained at a minimum of 3.0 times by the Company. The amendment also changed the computation of the ratio of total debt to total capitalization to consolidated net indebtedness to consolidated capitalization. Consolidated net indebtedness measured in accordance with generally accepted accounting principles in the United States reduced by cash and eligible short term investments in excess of \$30 million. The Company is required to maintain this ratio below 55 percent.

As of June 30, 2004 the Company was in compliance with the financial covenants contained in its credit agreements. At that date, the percentage of consolidated net indebtedness to consolidated capitalization was 43.2 percent and the interest coverage ratio was 6.7 times. The Company anticipates that it will remain in compliance with these covenants in 2004, based upon its business forecast for the year which includes the results of the Automotive segment. There were no changes in the Company's long and short-term debt ratings during the quarter. However, Standard & Poor's placed its credit ratings for the Company on "credit watch with negative implications" in March 2004 following the announcement of the exploration of the possibility of a sale of Cooper-Standard Automotive. If a downgrade in its credit ratings were to occur, the Company believes it would continue to have access to the credit markets, although at higher borrowing costs than is presently the case.

Available cash and contractual commitments — The Company anticipates cash flows from operations in 2004 will exceed the Company's projected capital expenditures and dividends goals, even if business levels for the year are lower than presently forecast. The Company has begun to make investments in China during the third quarter of 2004. At June 30, 2004 the Company had cash of \$29 million and could borrow, under its credit agreement with its bank group and other bank lines, up to an additional \$332 million without violating the financial covenants contained in its credit agreements.

# Contingencies

The Company is a defendant in various judicial proceedings arising in the ordinary course of business. A significant portion of these proceedings are product liability cases, in which individuals involved in vehicle accidents allege damages resulting from allegedly defective tires manufactured by the Company. Litigation of this

type has increased significantly throughout the tire industry following the Firestone tire recall announced in 2000. After reviewing all of such proceedings known at the time of this filing, and taking into account all relevant factors concerning them, the Company does not believe that any liabilities resulting from these proceedings, in excess of amounts currently reserved, are reasonably likely to have a material adverse effect on its liquidity, financial condition or results of operations. As a result of the changes in the Company's insurance program effective April 1, 2003, product liability costs could have a greater impact on the consolidated results of operations and financial position of the Company in future periods than in the past and, in some periods, could be material. The Company is aggressively managing its product liability costs.

# **Forward-Looking Statements**

This report contains what the Company believes are "forward-looking statements," as that term is defined under the Private Securities Litigation Reform Act of 1995, regarding projections, expectations or matters that the Company anticipates may happen with respect to the future performance of the industries in which the Company operates, the economies of the United States and other countries, or the performance of the Company itself, which involve uncertainty and risk. Such "forward-looking statements" are generally, though not always, preceded by words such as "anticipates," "expects," "believes," "projects," "intends," "plans," "estimates," and similar terms that connote a view to the future and are not merely recitations of historical fact. Such statements are made solely on the basis of the Company's current views and perceptions of future events, and there can be no assurance that such statements will prove to be true. It is possible that actual results may differ materially from those projections or expectations due to a variety of factors, including but not limited to:

- changes in economic and business conditions in the world, especially the continuation of the global tensions and risks of further terrorist incidents that currently exist;
- increased competitive activity, including the inability of the Tire segment to obtain and maintain price increases to offset higher production or material costs;
- the failure to achieve expected sales levels;
- consolidation among the Company's competitors and customers;
- · technology advancements;
- unexpected costs and charges, including those associated with new vehicle launches;
- fluctuations in raw material and energy prices, including those of steel, crude petroleum and natural gas and the unavailability of such raw materials or energy sources;
- changes in interest and foreign exchange rates;
- increased pension expense resulting from investment performance of the Company's pension plan assets and changes in discount rate, salary increase rate, and expected return on plan assets assumptions;
- government regulatory initiatives, including the proposed and final regulations under the TREAD Act;
- the cyclical nature and overall health of the global automotive industry, and the impact of the inability of the Company's customers to meet their sales and production goals;
- changes in the Company's customer relationships, including loss of particular business for competitive or other reasons;
- the impact of labor problems, including a strike brought against the Company or against one or more of its large customers;
- litigation brought against the Company;
- an adverse change in the Company's credit ratings, which could increase its borrowing costs and/or hamper its access to the credit markets;
- the impact of the disposition of Cooper-Standard Automotive, if completed;
- the inability of either segment to execute the cost reduction/Asian strategies outlined by each for the coming year; and
- the impact of reductions in the insurance program covering the principal risks to the Company, and other unanticipated events and conditions.

It is not possible to foresee or identify all such factors. Any forward-looking statements in this report are based on certain assumptions and analyses made by the Company in light of its experience and perception of historical trends, current conditions, expected future developments and other factors it believes are appropriate in the

circumstances. Prospective investors are cautioned that any such statements are not a guarantee of future performance and actual results or developments may differ materially from those projected.

The Company makes no commitment to update any forward-looking statement included herein or to disclose any facts, events or circumstances that may affect the accuracy of any forward-looking statement.

Further information covering issues that could materially affect financial performance is contained in the Company's periodic filings with the U. S. Securities and Exchange Commission.

# Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There have been no material changes in market risk at June 30, 2004 from those detailed in the Company's Annual Report on Form 10-K filed with the U. S. Securities and Exchange Commission ("SEC") for the year ended December 31, 2003.

# **Item 4. CONTROLS AND PROCEDURES**

Pursuant to the requirements of The Sarbanes-Oxley Act, the Company's management, with the participation of the Chief Executive Officer and Chief Financial Officer of the Company, have evaluated, as of the end of the period covered by this quarterly report on Form 10-Q, the effectiveness of the Company's disclosure controls and procedures, as defined in Rules 13a–15(e) and 15d–15(e) promulgated under the Securities Exchange Act of 1934, including its internal controls and procedures. Based upon that evaluation, the Chief Executive Officer and the Chief Financial Officer have concluded that, as of the end of such period, the Company's disclosure controls and procedures are effective in identifying the information required to be disclosed in the Company's periodic reports filed with the SEC, including this quarterly report on Form 10-Q, and ensuring that such information is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

There have been no changes in the Company's internal control over financial reporting during the quarter ended June 30, 2004 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

# Part II. OTHER INFORMATION

#### **Item 1. LEGAL PROCEEDINGS**

The Company is a defendant in various judicial proceedings arising in the ordinary course of business. A significant portion of these proceedings are products liability cases, in which individuals involved in vehicle accidents seek damages resulting from allegedly defective tires manufactured by the Company. Litigation of this type has increased significantly throughout the tire industry following the Firestone tire recall announced in 2000. After reviewing all such proceedings known at the time of this filing, and taking into account all relevant factors concerning them, the Company does not believe that any liabilities resulting from these proceedings, in excess of amounts currently reserved, are reasonably likely to have a material adverse effect on its liquidity, financial condition or results of operations. As a result of the changes in the Company's insurance program effective April 1, 2003, product liability costs could have a greater impact on the consolidated results of operations and financial position of the Company in future periods than in the past and, in some periods, could be material.

# Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

- (a) The Company's Annual Meeting of Stockholders was held on May 4, 2004.
- (b) All of the nominees for directors, as listed below under (c) and on pages 3 and 4 of the Company's Proxy Statement dated March 22, 2004, were elected. The following directors have terms of office which continued after the meeting.

Laurie B. Breininger

John J. Holland

John F. Meier

John H. Shuey

Richard L Wambold

(c) A description of each matter voted upon at that meeting is contained on pages 2 and 3 of the Company's Proxy Statement dated March 22, 2004, which pages are incorporated herein by reference.

The number of votes cast by common stockholders with respect to each matter is as follows:

(i) Election of directors

	Term Expires	Affirmative Votes	Withheld Votes
Arthur H. Aronson	2007	63,531,716	5,034,070
Thomas A. Dattilo	2007	64,592,959	3,972,827
Byron O. Pond	2007	66,501,451	2,064,335

(ii) Proposal to adopt a policy that the selection of the Company's independent auditors be submitted to the Company's shareholders for their ratification. The votes that had been submitted on the proposal were as follows:

Affirmative Votes	42,551,896
Negative Votes	16,938,782
Abstentions	623,015

# Item 6(a). EXHIBITS

- (10) Amendment No. 8 to the Amended and Restated Credit Agreement dated as of June 30, 2004 by and among Cooper Tire & Rubber Company, a Delaware Corporation, and the Banks, and PNC Bank, National Association, as the agent for the Banks.
- (22) The Company's Proxy statement dated March 22, 2004 is incorporated herein by this reference.
- (31.1) Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- (31.2) Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- (32) Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

#### Item 6(b). REPORTS ON FORM 8-K

A Form 8-K (Items 7 and 12) was furnished on July 22, 2004 relating to the release of the Company's second quarter 2004 earnings.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

COOPER TIRE & RUBBER COMPANY

/S/ P. G. Weaver

P. G. Weaver Vice President and Chief Financial Officer (Principal Financial Officer)

/S/ E. B. White

E. B. White Corporate Controller (Principal Accounting Officer)

August 9, 2004

(Date)

-23-

# Exhibit 10

# AMENDMENT NO. 8 TO AMENDED AND RESTATED CREDIT AGREEMENT

DATED AS OF JUNE 30, 2004

BY AND AMONG

COOPER TIRE & RUBBER COMPANY A DELAWARE CORPORATION

**AND** 

THE BANKS A PARTY HERETO

**AND** 

PNC BANK, NATIONAL ASSOCIATION AS THE AGENT

**AND** 

BANK OF AMERICA, N.A. AS A SYNDICATION AGENT

AND

NATIONAL CITY BANK AS A DOCUMENTATION AGENT,

**AND** 

PNC CAPITAL MARKETS, INC.,

# AS SOLE ARRANGER

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# ATTACHED EXHIBIT

Exhibit "F" - Form of Revised Compliance Certificate

# AMENDMENT NO. 8 TO AMENDED AND RESTATED CREDIT AGREEMENT

THIS AMENDMENT NO. 8 TO AMENDED AND RESTATED CREDIT AGREEMENT dated

as of June 30, 2004 (this "Amendment No. 8"), is made by and among COOPER TIRE & RUBBER COMPANY, a Delaware corporation (as more fully defined in the Existing Credit Agreement referred to below, the "Borrower"), and the Banks (as defined in the Existing Credit Agreement) and PNC BANK, NATIONAL ASSOCIATION, in its capacity as the issuer of letters of credit under the Existing Credit Agreement and as agent for the Banks under the Existing Credit Agreement (in such capacity, as more fully defined in the Existing Credit Agreement, as the "Agent"), and amends that certain Amended and Restated Credit Agreement dated as of September 1, 2000, by and among the Borrower, the Banks and the Agent (such Credit Agreement is herein referred to as the "Original Credit Agreement"), as amended by that certain Amendment No. 1 to Amended and Restated Credit Agreement dated as of March 27, 2001 (the "Amendment No. 1"), that certain Amendment No. 2 to Amended and Restated Credit Agreement dated as of August 30, 2001 (the "Amendment No. 2"), that certain Amendment No. 3 to Amended and Restated Credit Agreement dated as of and effective nunc pro tunc as of September 30, 2001, (the "Amendment No. 3"), that certain Amendment No. 4 to Amended and Restated Credit Agreement dated as of November 1, 2001 but effective nunc pro tunc as of September 30, 2001 (the "Amendment No. 4"), that certain Amendment No. 5 to Amended and Restated Credit Agreement dated as of December 21, 2001 (the "Amendment No. 5"), that certain Amendment No. 6 to Amended and Restated Credit Agreement dated as of August 29, 2002 (the "Amendment No. 6"), and that certain Amendment No. 7 to Amended and Restated Credit Agreement dated as of August 28, 2003 (the "Amendment No. 7"); and the Original Credit Agreement, as amended by the Amendment No. 1, the Amendment No. 2, Amendment No. 3, the Amendment No. 4, Amendment No. 5, Amendment No. 6 and the Amendment No. 7, is herein referred to as the "Existing Credit Agreement").

#### WITNESSETH:

WHEREAS, the Borrower has requested an amendment of certain covenants contained in the Existing Credit Agreement; and the Banks and the Agent have agreed to certain amendments to the Existing Credit Agreement upon the terms and conditions set forth herein.

NOW THEREFORE, in consideration of the premises (each of which is incorporated herein by reference), the Borrower, the Banks and the Agent, intending to be legally bound hereby, agree as follows:

# ARTICLE I AMENDMENTS TO EXISTING CREDIT AGREEMENT

Section 1.01. Amendments to Section 1.1. Section 1.1 of the Existing Credit Agreement is hereby amended as follows:

(a) The following definitions set forth in Section 1.1 of the Existing Credit Agreement are amended and restated in its entirety to read as follows:

"Loan Documents" shall mean this Agreement, the Notes, the Requests for Disbursement, the Amendment No. 1 Loan Documents, the Amendment No. 2 Loan Documents, the Amendment No. 3 Loan Documents, the Amendment No. 4 Loan Documents, the Amendment No. 5 Loan Documents, the Amendment No. 6 Loan Documents, the Amendment No. 7 Loan Documents, the Amendment No. 8 Loan Documents and any other instruments, certificates or documents delivered or contemplated to be delivered hereunder or thereunder or in connection herewith or therewith, as the same may be supplemented or amended from time to time in accordance herewith or therewith; and "Loan Document" shall mean any of the Loan Documents.

"Maturity Date" shall mean (i) June 29, 2005, (ii) such later date as is agreed to by the Banks pursuant to Section 2.2c hereof, (iii) such earlier date on which the Short Term Revolving Credit Commitment shall terminate pursuant to Section 2.4 or (iv) such earlier date when, pursuant to Article VII hereof, the Short Term Revolving Credit Commitment shall terminate.

- (b) The following definitions are hereby added to Section 1.1 of the Existing Credit Agreement and shall be inserted in their correct alphabetical order:
- "Amendment No. 8" shall mean that certain Amendment No. 8 to Credit Agreement dated as of June 30, 2004, by and among the Borrower, the Agent and the Banks.
- "Amendment No. 8 Closing Date" shall mean June 30, 2004.
- "Amendment No. 8 Loan Documents" shall mean the Amendment No. 8, and any other documents delivered or contemplated to be delivered thereunder or in connection therewith, as the same may be supplemented or amended from time to time in accordance herewith or therewith; and the term "Amendment No. 8 Loan Document" shall mean any of the Amendment No. 8 Loan Documents.
- "Consolidated EBITDA" shall mean, for any period, the Consolidated Net Income for such period, plus (a) the sum of (i) the Consolidated depreciation expense of the Borrower and its Subsidiaries for such period as determined in accordance with GAAP, consistently applied, (ii) the Consolidated amortization expense of the Borrower and its Subsidiaries for such period as determined in accordance with GAAP, consistently applied, (iii) the Consolidated Net Interest Expense for such period, (iv) the Consolidated income tax expense of the Borrower and its Subsidiaries for such period as determined in accordance with GAAP, consistently applied, (v) the Consolidated extraordinary or unusual losses of the Borrower and its Subsidiaries for such period as determined in accordance with GAAP, consistently applied, (vi) the other Consolidated non-cash

charges of the Borrower and its Subsidiaries for such period as determined in accordance with GAAP, consistently applied, less (b) the sum of (i) the Consolidated extraordinary or unusual gains of the Borrower and its Subsidiaries for such period as determined in accordance with GAAP, consistently applied, and (ii) other noncash credits of the Borrower and its Subsidiaries for such period as determined in accordance with GAAP, consistently applied.

"Consolidated Net Indebtedness" shall mean the Indebtedness of the Borrower and its Subsidiaries determined on a consolidated basis in accordance with GAAP consistently applied, less, all cash and Eligible Short Term Investments of Cash as recorded on the Borrower's balance sheet in accordance with GAAP, consistently applied, in an amount equal to the amount of cash and Eligible Short Term Investments of Cash recorded on the Borrower's balance sheet in excess of \$30,000,000.

"Consolidated Net Interest Expense" shall mean, for any period, the Consolidated interest expense (net of interest income) of the Borrower and its Subsidiaries for such period, as determined in accordance with GAAP, consistently applied.

"Eligible Short Term Investments of Cash" shall mean (i) securities issued or directly and fully guaranteed or insured by the United States Government or any agency or instrumentality thereof having maturities of not more than six months from the date of acquisition, (ii) time deposits, certificates of deposit and eurodollar time deposits with maturities of not more than six months from the date of acquisition, bankers' acceptances with maturities not exceeding six months from the date of acquisition and overnight bank deposits, in each case with any Bank or with any domestic commercial bank having capital and surplus in excess of \$500,000,000, (iii) repurchase obligations with a term of not more than thirty days for underlying securities of any of the types described in clause (i) or (ii) and entered into with any bank meeting the qualifications specified in clause (ii) above, (iv) commercial paper maturing in 180 days or less rated not lower than A-1 by S&P or P-1 by Moody's on the date of acquisition, and (v) interests in pooled investment funds the assets of which are invested in investments referred to in clauses (i) through (iv) above.

(c) The following definitions set forth in Section 1.1 of the Existing Credit Agreement are hereby deleted from the Existing Credit Agreement: "Consolidated Net Income Available for Fixed Charge", "Consolidated Indebtedness", "Consolidated Rentals", "Fixed Charges", "Rental" and "Third Quarter 2001 Special Charge".

Section 1.02. Amendments to Section 5.1. Section 5.1 of the Existing Credit Agreement is hereby amended and restated in its entirety to read as follows:

5.1 PERCENTAGE OF CONSOLIDATED NET INDEBTEDNESS TO CONSOLIDATED CAPITALIZATION. The Borrower shall not, at any time, allow its Consolidated Net

Indebtedness to be greater than fifty-five percent (55%) of the sum of (i) Consolidated Net Indebtedness plus (ii) Consolidated Stockholder's Equity.

Section 1.03. Amendments to Section 5.2. Section 5.2 of the Existing Credit Agreement is hereby amended and restated in its entirety to read as follows:

5.2 INTEREST COVERAGE RATIO. As of the last day of each Fiscal Quarter during the term hereof, the Borrower shall not permit the ratio, measured on a rolling four Fiscal Quarters basis, of Consolidated EBITDA to Consolidated Net Interest Expense to be less than 3.00 to 1.00.

Section 1.04. Substitution of Exhibits. Exhibit "F" to the Existing Credit Agreement is deleted and there is substituted therefor the Exhibit "F" attached hereto.

Section 1.05. No Other Amendments. The amendments to the Existing Credit Agreement set forth above do not either implicitly or explicitly alter, waive or amend, except as expressly provided in this Amendment No. 8, the provisions of the Existing Credit Agreement. The amendments set forth above do not waive, now or in the future, compliance with any other covenant, term or condition to be performed or complied with nor does it impair any rights or remedies of the Banks or the Agent under the Existing Credit Agreement with respect to any such violation.

# ARTICLE II BORROWER'S SUPPLEMENTAL REPRESENTATIONS

As an inducement to the Banks and the Agent to enter into this Amendment No. 8, the Borrower hereby represents, warrants and covenants that:

Section 2.01. Incorporation by Reference. The Borrower hereby repeats herein and remakes as of the date hereof for the benefit of the Banks and the Agent, the representations and warranties made by the Borrower in Article III of the Existing Credit Agreement, as amended hereby, except that for purposes hereof such representations and warranties shall be deemed to extend to and cover this Amendment No. 8.

Section 2.02. Corporate Authority. The Borrower is duly authorized to execute and deliver this Amendment No. 8 and the Amendment No. 8 Loan Documents to be executed and delivered herewith; all necessary corporate action to authorize the execution and delivery of this Amendment No. 8 and such Notes has been properly taken; and it is and will continue to be duly authorized to borrow hereunder and to execute and deliver such Notes and to perform all of the other terms and provisions of this Amendment No. 8.

Section 2.03. Validity of this Amendment No. 8. The execution and delivery of this Amendment No. 8 does not, and the borrowings contemplated by this Amendment No. 8, the execution and delivery of the Amendment No. 8 Loan Document with respect thereto, and the

performance by the Borrower of its obligations under this Amendment No. 8, the Existing Credit Agreement as amended hereby and the Amendment No. 8 Loan Documents will not contravene any provision of law, of the Borrower's certificate of incorporation or bylaws, or the provisions of any agreement to which the Borrower is a party or by which the Borrower is bound; this Amendment No. 8 constitutes the legal, valid and binding obligation of the Borrower enforceable in accordance with its terms; and the Notes, when duly executed on behalf of the Borrower and delivered in accordance with this Amendment No. 8 will constitute the legal, valid and binding obligations of the Borrower enforceable in accordance with their respective terms.

Section 2.04. Amendment Closing Fee. As an inducement to the Banks and the Agent to enter into this Amendment No. 8, the Borrower hereby represents, warrants and agrees to pay to the Agent, on behalf of each Bank that executes and delivers to the Agent this Amendment No. 8 on or before noon on June 30, 2004, an amendment closing fee equal to three (3) basis points (.03%) times the total Commitment of each such Lender under the Agreement (such sum herein referred to as, the "Amendment Closing Fee").

# ARTICLE III MISCELLANEOUS

Section 3.01. Ratification of Terms. This Amendment No. 8 shall be construed in connection with and as part of the Existing Credit Agreement; and the Existing Credit Agreement is hereby amended and modified to include this Amendment No. 8. Except as expressly amended by this Amendment No. 8, the Existing Credit Agreement and each and every representation, warranty, covenant, term and condition contained therein is specifically ratified and confirmed.

Section 3.02. References. All notices, communications, agreements, certificates, documents or other instruments executed and delivered after the execution and delivery of this Amendment No. 8 may refer to the Existing Credit Agreement without making specific reference to this Amendment No. 8, but nevertheless all such references shall include this Amendment No. 8 unless the context requires otherwise.

Section 3.03. Counterparts. This Amendment No. 8 may be executed in any number of counterparts, and by the different parties hereto on separate counterparts, each of which when so executed and delivered shall be an original, but all of which together shall constitute one and the same instrument. Delivery of an executed counterpart of a signature page to this Amendment No. 8 by telecopier shall be effective as of delivery of a manually executed counterpart of this Amendment No. 8.

Section 3.04. Capitalized Terms. Except for proper nouns and as otherwise defined herein, capitalized terms used herein shall have the meanings ascribed to them in the Existing Credit Agreement, as amended hereby.

Section 3.05. Conditions Precedent. It shall be a condition precedent to the effectiveness of this Amendment No. 8 and to the amendment of terms of the Existing Credit Agreement as herein set forth that:

- (i) The Agent shall have received on behalf of the Banks, on or before the Amendment Effective Date (as hereinafter defined) the following items, each, unless otherwise indicated, dated on or before the Amendment Effective Date and in form and substance satisfactory to the Agent and its counsel:
- (A) A duly executed counterpart original of this Amendment No. 8 and the other Amendment No. 8 Loan Documents, shall have been duly executed and delivered by the Borrower and each Bank to the Agent for the benefit of the Banks and the Agent;
- (B) A copy of the corporate action of the Borrower certified by the Secretary or Assistant Secretary of the Borrower to authorize the execution and delivery of, and performance under, this Amendment No. 8 and the other Amendment No. 8 Loan Documents to which it is a party;
- (C) A certificate of the secretary or assistant secretary of the Borrower certifying the names of the persons authorized to sign on behalf of the Borrower this Amendment No. 8 and the other Amendment No. 8 Loan Documents to which it is a party, and all other documents and certificates delivered hereunder together with the true signatures of such persons; and
- (D) A certificate of the Chief Financial Officer of the Borrower certifying that the statements set forth in Section 3.05(ii) of this Amendment No. 8, as of the Amendment No. 8 Closing Date, are true and correct;
- (ii) The following statements shall be true and correct on the Amendment Effective Date and the Agent shall have received a certificate signed by an authorized officer of the Borrower, dated the Amendment Effective Date, stating that:
- (A) the representations and warranties contained in Section 2.01 of this Amendment No. 8 and in the other Loan Documents, as amended hereby, with respect to the Borrower are true and correct on and as of the Amendment Effective Date as though made on and as of such date;
- (B) no Event of Default, or event which, with the passage of time or the giving of notice or both, would become an Event of Default, has occurred and is continuing, or would result from the execution of this Amendment No. 8; and
- (C) the Borrower has in all material respects performed all agreements, covenants and conditions required to be performed on or prior to the date hereof under the Agreement and the other Loan Documents;

- (iii) No action, suit, proceeding, investigation, regulation or legislation shall have been instituted, threatened or proposed before any court or other Governmental Person with respect to the Borrower, any Subsidiary of the Borrower or this Amendment No. 8, the Agreement, the other Loan Documents or the consummation of the transactions contemplated hereby or thereby to enjoin, restrain or prohibit, or to obtain damages in respect of, the Borrower's performance under this Amendment No. 8, the Agreement or any other Loan Documents or the consummation of the transactions contemplated hereby or thereby;
- (iv) All legal details and proceedings in connection with the transactions contemplated by this Agreement and the other Loan Documents shall be in form and substance satisfactory to the Agent and its counsel, and the Agent shall have received all such other counterpart originals or certified or other copies of such documents and proceedings in connection with such transactions, in form and substance reasonably satisfactory to the Agent and said counsel, as the Agent or said counsel may reasonably request;
- (v) Payment to the Agent of the Amendment Closing Fee for the benefit of the applicable Banks in connection with this Amendment No. 8;
- (vi) Receipt by the Agent of such other instruments, amendments, promissory notes, documents and opinions of counsel as the Agent shall reasonably require, all of which shall be satisfactory in form and content to the Agent and its counsel; and
- (vii) For purposes of this Amendment No. 8, upon completion of the conditions set forth above in this Section 3.05, the term "Amendment Effective Date" shall mean, and the effective date of this Amendment No. 8 shall be deemed to be, June 30, 2004.
- Section 3.06. Amendment Effective Date. From and after the Amendment Effective Date, all references in the Existing Credit Agreement and each of the other Loan Documents to the Agreement shall be deemed to be references to the Existing Credit Agreement as amended hereby.

Section 3.07. Certain Taxes. The Borrower agrees to pay, and save the Agent and the Banks harmless from, all liability for any stamp or other taxes which may be payable with respect to the execution of this Amendment No. 8, the other Amendment No. 8 Loan Documents or any other documents, instruments or transactions pursuant to or in connection herewith or therewith, which obligation shall survive the termination of this Amendment No. 8.

Section 3.08. Costs and Expenses. The Borrower hereby agrees to pay all reasonable out-of-pocket costs and expenses of the Agent (including, without limitation, the reasonable fees and the disbursements of the Agent's special counsel, Tucker Arensberg, P.C.) in connection with the preparation, execution and delivery of this Amendment No. 8 and the related documents.

Section 3.09. Severability. Any provision of this Amendment No. 8 which is prohibited or unenforceable in any jurisdiction shall, as to such jurisdiction, be ineffective to the

extent of such prohibition or enforceability without invalidating the remaining portions hereof or affecting the validity or enforceability of such provision in any other jurisdiction.

Section 3.10. Governing Law. Amendment No. 8 shall be a contract made under and governed by the laws of the Commonwealth of Pennsylvania, without regard to the provisions thereof regarding conflicts of law.

Section 3.11. Headings. The headings of this Amendment No. 8 are for purposes of reference only and shall not limit or otherwise affect the meaning thereof.

# [REMAINDER OF PAGE LEFT INTENTIONALLY BLANK]

IN WITNESS WHEREOF, the parties hereto, with the intent to be legally bound hereby, have caused this Amendment No. 8 to be duly executed by their proper and duly authorized officers as of the day and year first above written.

# **BORROWER:**

ATTEST (SEAL) COOPER TIRE & RUBBER COMPANY, a Delaware corporation By: /s/ Jack Jay McCracken By: /s/ S. O. Schroeder -----Name: Jack Jay McCracken Name: S. O. Schroeder Title: Vice President - Treasurer Title: Assistant Secretary /s/ Janice K. Grubb By: /s/ C. F. Nagy -----Name: Janice K. Grubb Name: C. F. Nagy Title: Executive Secretary Title: Assistant Treasurer AGENT: PNC BANK, NATIONAL ASSOCIATION, in its capacity as Agent By: /s/ Joseph G. Moran Name: Joseph G. Moran Title: Managing Director BANKS: PNC BANK, NATIONAL ASSOCIATION By: /s/ Joseph G. Moran Name: Joseph G. Moran

[SIGNATURES OF REMAINING BANKS ON THE FOLLOWING PAGES]

Title: Managing Director

# [CONTINUATION OF SIGNATURES OF BANKS TO AMENDMENT NO. 8 TO AMENDED AND RESTATED CREDIT AGREEMENT DATED AS OF JUNE 30, 2004]

# NATIONAL CITY BANK

By: /s/ Thomas E. Redmond

Name: Thomas E. Redmond

Title: Senior Vice President

BANK ONE, NA, successor by merger to Bank One, Michigan

Title: Director

# JPMORGAN CHASE BANK

By: /s/ Beth Grossman

Name: Beth Grossman

Title: Vice President

#### THE BANK OF NEW YORK

By: /s/ Edward J. Dougherty III

Name: Edward J. Dougherty III

Title: Vice President

# BANK OF AMERICA, N.A.

By: /s/ Tim Cassidy

Name: Tim Cassidy Title: Vice President

# [SIGNATURES OF REMAINING BANKS ON THE FOLLOWING PAGES]

# [CONTINUATION OF SIGNATURES OF BANKS TO AMENDMENT NO. 8 TO AMENDED AND RESTATED CREDIT AGREEMENT DATED AS OF JUNE 30, 2004]

# FIFTH THIRD BANK

By: /s/ Jeffery C. Shrader

Name: Jeffery C. Shrader

Title: Vice President

# SUNTRUST BANK

# KEYBANK NATIONAL ASSOCIATION

By: /s/ W. Robert Perkins

Name: W. Robert Perkins

Title: Vice President

# THE BANK OF NOVA SCOTIA

By: /s/ V. Gibson

Name: V. Gibson

Title: Assistant Agent

# LASALLE BANK NATIONAL ASSOCIATION

By: /s/ Patrick F. Dunphy

Name: Patrick F. Dunphy
Title: First Vice President

#### **CLOSING CERTIFICATE**

Reference is hereby made to that certain Amendment No. 8 to the Amended and Restated Credit Agreement dated as of June 30, 2004 (the "Amendment") by and among COOPER TIRE & RUBBER COMPANY, a Delaware corporation (the "Borrower"), the financial institutions as parties thereto, and PNC BANK, NATIONAL ASSOCIATION, as agent for such financial institutions (in such capacity the "Agent"). Defined terms used herein but not herein defined shall have the meaning ascribed to them in the Amendment (including the defined terms incorporated therein by reference).

This Closing Certificate is made in connection with Section 3.05(i)(D) of the Amendment; and pursuant thereto the undersigned, each an authorized officer of the Borrower, do hereby certify that, as of the Amendment No. 8 Closing Date:

- (A) except for events disclosed in the Borrower's Annual Report on Form 10-K for the year ended December 31, 2003, and Quarterly Reports on Form 10-Q for the quarters ended March 31, 2004, no event has occurred to the Borrower which would reasonably be likely to have a Material Adverse Effect on the Borrower;
- (B) the representations and warranties contained in Section 2.01 of the Amendment and in the other Loan Documents, as amended hereby, with respect to the Borrower are true and correct on and as of the Amendment Effective Date as though made on and as of such date;
- (C) no Event of Default, or event which, with the passage of time or the giving of notice or both, would become an Event of Default, has occurred and is continuing, or would result from the execution of the Amendment; and
- (D) the Borrower has in all material respects performed all agreements, covenants and conditions required to be performed on or prior to the date hereof under the Agreement and the other Loan Documents.

IN WITNESS WHEREOF, the Borrower, with the intent to be legally bound hereby, has caused this Closing Certificate to be duly executed by its proper and duly authorized officer this 30th day of June, 2004.

ATTEST COOPER TIRE & RUBBER COMPANY, a Delaware corporation

By: /s/ Jack Jay McCracken By: /s/ P. G. Weaver

Name: Jack Jay McCracken Name: P. G. Weaver

Title: Assistant Secretary Title: Vice President - Chief Financial Officer

 By:
 /s/ Janice K. Grubb
 By:
 /s/ S. O. Schroeder

 Name:
 Janice K. Grubb
 Name:
 S. O. Schroeder

Title: Executive Secretary

Title: Vice President - Treasurer

#### Exhibit 31.1

# **CERTIFICATION**

- I, Thomas A. Dattilo, certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q of Cooper Tire & Rubber Company;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
- a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 9, 2004

/s/ Thomas A. Dattilo

Thomas A. Dattilo

Chairman, President and Chief Executive Officer

#### Exhibit 31.2

# **CERTIFICATION**

- I, Philip G. Weaver, certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q of Cooper Tire & Rubber Company;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 9, 2004

/s/ Philip G. Weaver

Philip G. Weaver

Vice President and Chief Financial Officer

#### Exhibit 32

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO

#### SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of Cooper Tire & Rubber Company (the "Company") for the period ended June 30, 2004, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), each of the undersigned officers of the Company certifies, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to such officer's knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of the dates and for the periods expressed in the Report.

Date: August 9, 2004

/s/Thomas A. Dattilo

Name: Thomas A. Dattilo Title: Chief Executive Officer

/s/Philip G. Weaver

Name: Philip G. Weaver Title: Chief Financial Officer

The foregoing certification is being furnished solely pursuant to 18 U.S.C. Section 1350 and is not being filed as part of the Report or as a separate disclosure document

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**End of Filing** 



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